

Approved University Policy

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1.0 Purpose

- **1.1** The purpose of this policy is to:
 - 1.1.1 Set out a framework for Procurement authority and responsibility at UNB
 - 1.1.2 Define purchasing categories based on estimated dollar value, and outline applicable purchasing methods for each category
 - 1.1.3 Describe a Code of Conduct applicable to Procurement activities
 - 1.1.4 Establish a policy with respect to the disposal of surplus goods
 - 1.1.5 Describe procedures with respect to the return of goods for credit.
- 1.2 The University has an obligation to monitor compliance with the:
 - New Brunswick Procurement Act,
 - QC-NB Agreement on the Opening of Public Procurement for NB and QC
 - Canadian Free Trade Agreement (CFTA), and
 - European Union Comprehensive Economic and Trade Agreement (CETA) to ensure that an appropriate competitive tendering process is followed.
- 1.3 Procurement Service's responsibility is to promote fair and ethical business practices while acting in the best interests of the University and provide assistance in support of this policy. This includes upholding a strict code of ethics in our daily procurement activities.

2.0 Applicability

2.1 This Policy applies to the procurement of goods, services and construction funded through all accounts administered by the University of New Brunswick including research grants and contracts.

3.0 Definitions

3.1 A University asset is defined as a piece of machinery, furniture, or equipment purchased with a value in excess of \$1,000, tax included, and not permanently affixed.

4.0 Procurement Authority and Responsibility

- 4.1 Procurement Services is responsible for the oversight and management of all procurement activities at the University. Procurement is conducted in accordance with this Policy and the Procurement Card (P-Card) Policies and Procedures.
- **4.2** Procurement Services acts to serve and facilitate the procurement needs of University faculties and departments and is the only department authorized to make procurement commitments on behalf of the University.

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- 4.3 Responsibility for identifying a requirement for the procurement of goods and services is shared by faculty and staff throughout the University. Before initiating any purchasing transaction, an employee must have such authority delegated to him or her under University spending and signing authority policies.
- 4.4 It is the responsibility of each University department to ensure that all new and current faculty and staff are aware of this Policy and related procurement procedures. Please contact Procurement Services if you have questions related to interpretation of this Policy.

5.0 Acquiring Goods and Services

5.1 Procurement Categories

The process to be followed in procuring goods, services and construction depends upon the estimated dollar value of the proposed purchase. Estimated costs must include the price of the goods or services, freight charges, insurance, custom and other related costs.

5.1.1 Purchases under \$2,500 (not including tax)

Purchases with an estimated value under \$2,500 may be made using one of the following methods:

- a) Purchases funded from non-research accounts can be made using the UNB Visa Procurement Card (P-Card), subject to the Procurement Card (P-Card) Policies and Procedures with respect to eligible and ineligible expenditures.
- b) Purchases funded from research accounts, and purchases from non-research accounts that are ineligible expenditures under the Procurement Card (P-Card) Policies and Procedures, must be affected by means of a request for a UNB Purchase.
- c) For details on the P-Card Program (including eligible and ineligible expenditures) please refer to the <u>Procurement Card (P-Card) Policies and Procedures</u> available on the UNB website. Written quotations are not required; however, it is recommended that more than one supplier be considered for the supply of the product or service to maximize value.

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5.1.2 Purchases over \$2,500 that do not require a Formal Bid Process

Purchases with an estimated value within the following ranges must be initiated by a request for a Purchase Order and require at least two written quotations.

Goods \$2,500 - \$25,000 (not including tax)
 Services \$2,500 - \$50,000 (not including tax)
 Construction \$2,500 - \$100,000 (not including tax)

Notwithstanding the above, Procurement Services reserves the right to require a form of competitive bidding process where considered appropriate to ensure competitive pricing from suppliers.

5.1.3 Purchases requiring a Formal Bid Process

In order to comply with the requirements of the NB Procurement Act, QC-NB and the CFTA, purchases with an estimated value that exceeds the values stated below must be made following a Public Tender, Public Vendor Qualification Process, or a Request for Proposals process as determined by Procurement Services:

Goods > \$121,200 (not including tax)
 Services > \$121,200 (not including tax)
 Construction > \$100,000 (not including tax)

Procurement requirements for goods and services in this category can be initiated by contacting Procurement Services directly.

Procurement requirements over these thresholds cannot be divided so as to avoid the competitive process and any attempt to do so is in direct violation of this Policy and the NB Procurement Act.

5.1.4 Professional services exempted

The services that are legislatively required to be provided by the following licensed professionals are exempt from the application of the Act as long as the estimated value of the services to be procured is less than the lowest applicable threshold value of European Union Comprehensive Economic and Trade Agreement (CETA):

Engineers Land Surveyors Accountants Barristers and Solicitors Architects

Procurement Servicers must be notified, and the procurement process will be followed using the noted thresholds.

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5.1.5 Leases or Rental of Equipment

Requests for lease or rental agreements must be initiated by contacting Procurement Services as these agreements are negotiated by Procurement Services and must be authorized by an Officer of the University.

5.1.6 Trial or Demonstration Equipment

Trial use of any equipment should be arranged through Procurement Services. Under no circumstances should such equipment be used as leverage to procurement outside the competitive bidding process.

5.1.7 Purchase of Used Equipment

Prior to acquiring used equipment, a comparison should be made with current pricing on new identical equipment.

5.1.8 Campus Services

Special procedures have been established for the acquisition of goods and services from the following University departments:

- Print Services (printing, binding, etc.)
- UNB bookstores (office supplies)
- Facilities (repairs, renovations)
- Centre for Enhanced Teaching & Learning (audio visual equipment loans and repairs)

5.2 Procurement Methods

The various methods of procuring can be described as follows:

5.2.1 Visa Procurement Card (P-Card)

The use of a Visa Procurement Card (P-Card) is intended to streamline and expedite the procurement process for low value purchases. It is used in the same manner as a credit card, and can be used where the supplier accepts credit card transactions. For details on the P-Card Program (including eligible and ineligible expenditures) please refer to the Procurement Card (P-Card) Policies and Procedures available on the UNB website..

5.2.2 Request for a Purchase Order

- A request for a Purchase Order, properly approved, provides authorization for Procurement Services to initiate a purchasing transaction.
- b) Upon receipt of the approved Purchase Order request, Procurement Services initiates a Purchase Order and forwards it to the supplier. Once the supplier accepts the terms of the Purchase Order, the Purchase Order becomes a contract between the University and the supplier. Key terms include a description of the item required, pricing, and

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shipping/billing information. The Purchase Order provides a form of standardization and control recognized by the business community and is an authoritative accounting reference referred to in correspondence.

5.2.3 Bid Process

To initiate a bid process or a purchase over the indicated thresholds, you must contact Procurement Services at procure@unb.ca. Procurement Services determines which bid process will be used in the circumstances. There are three types of bid processes:

- a) A public tender is a formal solicitation document inviting binding proposals for delivery of goods, services, and/or construction. The public tender process will assess the total evaluated cost for each offer including assessment of maintenance costs, and ongoing operating costs such as consumables, and warranty details. Requirements are clearly defined with price, work schedule, and delivery, representing some of the evaluation criteria. All suppliers who submit a bid will be informed of the award results.
- b) A request for proposals is a process used primarily for those situations where there are no generic specifications or requirements, and the purchaser wants to obtain products or services which best meets their needs. For example, there may be differences in the materials or equipment configuration, which are proprietary to a particular supplier. Such differences can impact on the proposed solution to meet University needs. In such instances, suppliers are asked to provide a detailed recommendation on how the project should proceed and a breakdown of the goods or services required. The process for issuing a request and receiving proposals is the same as for public tenders.
- c) A request for qualification is a process during which vendors are prequalified before they are able to participate in a bid process. This document solicits vendors for the purpose of identifying and prequalifying capable vendors based on specific criteria.

Procurement Services manages all aspects of the bid process with input from the department requesting the purchase as required, particularly in regard to the preparation of the request for proposals and bid specifications.

All communications with potential suppliers must be made by Procurement Services. Communication outside of this process could undermine the integrity of the bid process resulting in a failed bid or proposal.

5.2.4 Other Procurement Processes

Any purchase requirement that cannot be met by following one of the processes described above will be administered by Procurement Services on a case-by-case basis.

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6.0 Code of Conduct and Ethics

The Procurement Code of Conduct and Ethics applies to all UNB employees involved in procurement activities. Disciplinary action may be taken for non-compliance with this policy.

6.1 Procurement Code of Ethics

All authorized personnel involved in procurement activities must strive to maintain good relations between the University and its suppliers. In all such dealings and personal contacts with suppliers, the following ethical practices must be adhered to:

- 6.1.1 First, give consideration to UNB's mission and policies.
- 6.1.2 Obtain maximum value for each dollar spent.
- 6.1.3 Decline personal favours, gifts, and gratuities. Grant all competitive suppliers fair and equal consideration.
- 6.1.4 Conduct business with current and potential suppliers in an atmosphere of good faith.
- 6.1.5 Demand honesty in sales representation.
- 6.1.6 Make a reasonable effort to obtain equitable settlement of any controversy with a supplier.
- 6.1.7 Provide a prompt and courteous reception to all who contact UNB on legitimate business.
- 6.1.8 Create an atmosphere of fair, ethical and legal business practices.
- 6.1.9 Protect the University's interest by ensuring that suppliers honour all terms of their contracts.

6.2 Conflict of Interest

- 6.2.1 Goods or services shall not be purchased from a supplier who is an employee of the University of New Brunswick, or in whom an employee of the University has a significant interest, unless evidence is provided to show that the terms offered by that supplier are more advantageous to the University than those available elsewhere for equivalent goods or services.
- 6.2.2 Any employee who has a significant interest in a business which supplies, or may supply, goods or services to the University is required to declare that interest by so informing the Manager of Procurement Services in writing.

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- 6.2.3 The phrase "significant interest" is intended to cover:
 - a) Any relationship which can influence, or which might be seen to influence, the policies of a business;
 - b) Any relationship in which income of an employee is directly affected by sales to the University. Such interest might include, but is not limited to:
 - Ownership of, or part ownership in, a business
 - Membership on the Board of Directors of a business
 - Any of the above relationships enjoyed by a member of the employee's immediate family.

6.3 Confidentiality

Pricing and other information obtained by the University during the competitive bidding process is confidential and the property of the University. It is highly unethical and a poor reflection on the University for any confidential information to be used as a tool by University personnel to leverage better pricing by revealing said confidential information to competitive bidders.

6.4 Personal Purchases

For greater certainty, purchases for personal use are not permitted from University or University administered funds.

7.0 Receiving Goods and Services

- 7.1 The University does not use a central receiving department. It is the responsibility of the department initiating the purchase to ensure that goods and services are received according to the terms and conditions that were identified on the purchase order or agreed upon when the P-Card transaction was initiated.
- 7.2 Invoices under \$10,000 issued by suppliers against a University Purchase Order are automatically paid by Financial Services upon receipt, unless advised by the originating department that goods and services have not been received or are unsatisfactory. Invoices in excess of \$10,000 must be approved prior to payment.

8.0 Asset Tracking

- 8.1 A University asset is defined as a piece of machinery, furniture, or equipment purchased with a value in excess of \$1,000, tax included, and not permanently affixed.
- **8.2** When purchased, assets become University property and the University must maintain proper records to account for and track assets.
- 8.3 An Asset Receiving Advice Form must be completed and returned to Procurement Services. This information is used by Risk Management for insurance purposes.

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9.0 Disposal of Surplus University Property (Assets)

9.1 Surplus and obsolete equipment and materials are the property of the University of New Brunswick. Disposal of such property should be done in a manner that maximizes the value received by the University and only after appropriate written approval. The detailed policy and procedures relating to the Sale or Disposal of Surplus Assets can be viewed on the UNB website along with the appropriate Asset Disposal Form.

10.0 Returns for Credit

10.1 Departments must notify Procurement Services when items are to be returned for credit. Procurement Services will obtain instructions from the supplier concerning how, where, and when items should be returned. These instructions will be communicated back to the department who shall be responsible for returning the goods in accordance with the instructions, and for any related costs or charges.

11.0 Interpretation of Policy

11.1 Interpretation of this policy shall be the responsibility of the Comptroller or the Director of Financial Services. An employee who is in doubt about a possible conflict of interest should contact the Manager of Procurement Services. If required, the Manager will refer the matter to one of these two officers for a decision.

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